HUBBARD COMMUNICATIONS OFFICE Saint Hill Manor. East Grinstead. Sussex.

Tech Depts Franchise

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VARYING SEC CHECK QUESTIONS

You <u>only</u> vary a sec check question when by repeating it you would create an impasse.

Example: 'Have you stolen anything?'

'Yes, an apple.'

'Good. Have you stolen anything?'

'No.'

'Good. (Look at meter). Have you stolen anything?'

'No.' (meter reacts).

NOW vary the question.

And always end by making sure the <u>original</u> question 'Have you stolen anything?' is nul.

This <u>all</u> comes under the heading of getting one auditing question answered before you ask a second.

If you create an impasse you will pile up missed witholds, throw ruds out and really mess it up. Therefore, until you <u>do</u> find out what the answer was on a sec check question, you do NOT repeat the question - only variations (except to test for nul after getting a withold) until the meter nuls on the first question.

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